

EXHIBIT P

HOURLY RATE SCHEDULE FOR BILLING

Labor Classification	Hourly Rate
Principal	\$ 270.00
Project Manager	\$ 230.00
Senior Engineer (PE)	\$ 205.00
Project Engineer (PE)	\$ 160.00
Senior Architect (AIA or RA)	\$ 180.00
Architect (AIA or RA)	\$ 145.00
Sr. CADD Specialist	\$ 107.00
Jr. CADD Specialist	\$ 90.00
Specification Writer	\$ 125.00
Clerical /Administrative	\$ 78.00

These rates are valid for term of this Agreement, through August 31, 2020.

DIRECT COST SCHEDULE

Type	Unit	Maximum Cost
Lodging/Hotel	day/person	Current State Rate
Lodging/Hotel Taxes/fees	day/person	Current State Rate
Meals	day/person	Current State Rate
Mileage	mile	Current State Rate
Rental Car (Includes taxes and fees; Insurance costs will not be reimbursed)	day	\$85.00
Rental Car Fuel	per gallon	\$3.75
Air Travel		Coach Fare
Use with Indefinite Deliverable Contracts	Rd Trip/person	
Air Travel - In State - Short Notice (Coach)	Rd Trip/person	Coach Fare
Air Travel - In State - 2+ Wks Notice (Coach)	Rd Trip/person	Coach Fare
Parking	day	\$25.00
Toll Charges	each	\$3.00
Taxi/Cab fare	each/person	\$40.00
Standard Postage	letter	Current Postal Rate
Overnight Mail - letter size	each	\$25.00
Overnight Mail - oversized box	each	\$35.00
Courier Services	each	\$45.00
Photocopies B/W (8 1/2" X 11")	each	\$0.10
Photocopies B/W (11" X 17")	each	\$0.20
Photocopies Color (8 1/2" X 11")	each	\$0.75
Photocopies Color (11" X 17")	each	\$1.25
Digital Ortho Plotting	square foot	\$3.50
Plots (B/W on Bond)	square foot	\$0.75
Plots (Color on Bond)	square foot	\$1.25
Plots (Color on Photographic Paper)	square foot	\$4.00
Color Graphics on Foam Board	square foot	\$10.00
Presentation Boards 30" X 40" Color Mounted	each	\$175.00
Outside Printing - Reports	each	\$50.00
Report Binding	each	\$20.00
Notebooks	each	\$10.00
Reproduction of CD/DVD	each	\$5.00
CDs	each	\$2.00
4" X 6" Digital Color Print	picture	\$1.00
GPS Receiver	hour	\$27.50
Robotic Total Station	day	\$27.50
GPS RTK	hour	\$27.50
GPS Static	hour	\$27.50